

## Headlining fact:

Next Mediaworks Limited consolidated results reports YTD 127% increase in Profit (before Tax) as on 31st March, 2014 as compared to last year.

Next Mediaworks Limited reported its Q4 consolidated results for FY'14 in the Board Meeting held on April 29, 2014.

## Financials:

Revenue for the period ended 31<sup>st</sup> March'14 (April to March 2014) grew 17% from INR 50.41cr to 58.97Cr as compared to the same period last year. EBIDTA grew 11% from INR 16.37Cr to INR 18.19Cr as compared to the same period last year. **Profit (before Tax) grew to INR 1.33Cr from a loss of INR (4.85)Cr in the corresponding period last year, a jump of 127%.** 

Revenue in Q4 (January to March 2014) grew 20% from INR 13.04Cr to INR 15.68Cr as compared to the same period last year. **Profit (before tax) in Q4 grew 127% from a loss of INR (3.54)Cr to INR 0.95 Cr in the same period.** 

## **Key Quotes:**

Quote from Tarique Ansari, Chairman & MD, Next Mediaworks Ltd

'Results for the quarter and the year are significantly better than the corresponding period last year, despite a challenging macro environment. Our radio subsidiary has justified the faith we have had through some difficult times in the past three years, growing faster than the competition in both revenue and bottom line. With the imminent auction process for Phase 3 we are committing ourselves to a further period of growth and profitability'

Background

Next Mediaworks Ltd is the holding company of Next Radio Ltd (Radio One) which operates FM Radio stations in seven cities in India namely Mumbai, Delhi, Kolkata, Chennai, Bangalore, Ahmedabad and Pune.





Audited Financial Results for the quarter and Year ended on 31st March, 2014

(₹. In lakhs)

	Standalone Very Ended on Very Ended on					
Particulars	Quarter Ended on Year Ended on Year E				Year Ended on	
	31st March, 2014 (Audited)	31st Dec, 2013 (Unaudited)	31st March, 2013 (Audited)	31st March, 2014 (Audited)	31st March, 2013 (Audited)	
1. Incomes from operations			1.50		151	
Net Income from Sales / Services (Net of excise duty)	- B	( §	3.1		131	
Other Operating income	- A	(3)	1			
Total Income from operations (net)	343	-	-	-	151	
2. Expenses						
(a) Cost of Material Consumed	*	391	8			
(b) Purchase of Stock-in-Trade		. at 1	- 8			
(c) Changes in inventories of Finished goods, work-in-progress					bet .	
and stock in trade	5		-	1 1	100	
(d) Employee benefit expenses	28	30	28	117	108	
(e) Depreciation & Amortization expenses	0	0	0	1	27	
(f) Advertisement & Marketing Cost	(0)	0	30	0 91	90	
(g) Legal & Professional fees	23	24	0.7474	0	35	
(h) Royalty Costs & Lincese fees	(0)	0	1 1	7	17	
(i) Repairs & Maintanance	5 7	13	17	46	45	
(j) Other Expenditure		13	17	40	45	
Total Expenses	63	67	77	262	324	
3. Profit / (Loss) from Operations before Other Income,	(63)	(67)	(77)	(262)	(173	
Finance Cost & Exceptional Items (1-2)		_				
4. Other Income		0	0	0	0	
5. Profit / (Loss) from ordinary activities before	(60)	(67)	/777	(262)	(173	
Finance Cost & Exceptional Items (3-4)	(63)		(77)		117	
6. Finance Costs	31	24	(99)			
7. Profit / (Loss) from ordinary activies after finance cost	(94)	(91)	(99)	(332)	(250	
but before Exceptional Items (5-6)					(162	
8. Exceptional Items 9. Profit / (Loss) from ordinary activities before Tax (7-8)	(94)	(91)	(99)	(352)		
10. Tax Expense - Current Tax	(54)	(32)	(33)	(332)	(120	
- Deferred Tax	40	(28)	(24	0	(30	
- Deferred Tax on carried forward loss reversed				1	1	
11. Net Profit / (Loss) from Ordinary activities after Tax (9-10)	(134)	(63)	(75)	(352)	(98	
12. Extra ordinary item (net of tax)				113000000		
13. Net Profit / (Loss) for the period (11-12)	(134)	(63)	(75)	(352)	(98	
14. Paid up Equity Share Capital ( Face value Rs 10 per share)	5,830	5,830	5,830	5,830	5,830	
15. Reserves Excluding revaluation reserve (as per last audited	250000	1000000		8,707	9,059	
balance sheet)						
16. Earnings Per Share (EPS) (actual / not annualised)	DOMESTIC:	V-00-2000	9000000	20070000	1747.000	
(a) EPS for the period before extra ordinary item in Rs Basic	(0.23)					
- Diluted	(0.23)					
(b) EPS for the period after extra ordinary item in Rs Basic - Diluted	(0.23)					
A Particulars of Shareholding	(0.23)	(0.11	(0.14	(0.00	10.13	
1. Public Shareholding				1		
- Number of Shares	25,838,601	25,838,601	25,838,601	25,838,601	25,838,601	
- Percentage of Shareholding	43.92	43.92	43.92	43.92	43.92	
2. Promoters & Promoter Group Shareholding				1		
a) Pledged / Encumbered						
- Number of Shares	NIL	NIL	NIL	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		
- Percentage of Shares	NIL	NIL	NIL	NIL	. NII	
b) Non-Encumbered						
- Number of Shares	32,996,675	32,996,675	32,996,675			
- Percentage of Shares( as a % of the total shareholding of	100.00	100.00	100.00	100.00	100.00	
promoter and promoter group)		122106	1223	2200		
- Percentage of Shares( as a % of the total share capital of	56.08	56.08	56.08	56.08	56.08	
the company)					1	





	As at 31st March, 2014	As at 31st March, 2013
Statement of Assets & Liabilities (Standalone)	(₹. In lakhs)	(₹. In lakhs)
EQUITY AND LIABILITIES		
Shareholder's funds		F020 00
Share capital	5829.88	5829.88
Reserves and surplus	8707.20	9059.28
	14537.08	14889.16
Non-current liabilities	1208.54	685.00
Long-term borrowings	12.98	13.97
Long-term provisions	1221.52	698.97
Current liabilities	0.00	300.00
Short-term borrowings	107.46	115.34
Other current liabilities	5.75	5.86
Short-term provisions	113.21	421.20
TOTAL	15871.81	16009.33
ASSETS		
Non-current assets	1 1	
Fixed assets		
Tangible assets	24.61	25.19
Non-current investments	15602.87	15602.80
Deferred tax assets (net)	111.30	111.30
Deferred tax assets (net)	( memoria	
Current assets	3.57	4.5
Cash and Bank Balances	129.46	56.6
Short-term loans and advances	0.00	208.8
Other current assets	133.03	269.9
TOTAL	15871.81	16009.3







Audited Financial Results for the quarter and Year ended on 31st March, 2014

(₹. In lakhs)

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Particulars	Quarter Ended on			Year Ended on	Year Ended on	
	1202110122211111121					
	31st March,		31st March,			
	2014	31st Dec, 2013	2013	31st March, 2014		
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)	
. Incomes from operations						
Net Income from Sales / Services	1,568	1,522	1,304	5,897	5,041	
Other Operating income		W <sub>2</sub> , .	1	-		
Odiei Operating moone	AND THE REST OF THE PERSON NAMED IN	NT DESCRIPTION AND ADDRESS OF THE PERSON AND	- seventena	PERSONAL PROPERTY.		
Total Incomes	1,568	1,522	1,304	5,897	5,041	
2. Expenses						
(a) Cost of Material Consumed						
(b) Purchase of Stock-In-Trade						
(c) Changes in inventories of Finished goods, work-in-progress						
and stock in trade			202	1 261	1,173	
(d) Employee benefit expenses	337	322	282	1,361		
(e) Depreciation & Amortization expenses	305	310	308	1,229	1,239	
(f) Advertisement & Marketing Cost	31	10	26	90	150	
(g) Royalty Costs & License fees	157	140	135	575	55.	
(h) Rent	110	101	106	417	42	
(i) Other Expenditure	428	433	299	1,634	1,27	
Total Expenses	1,368	1,316	1,156	5,306	4,821	
3. Profit / (Loss) from Operations before Other Income,	200	206	148	591	220	
Finance Cost & Exceptional Items (1-2)	7.55		S155.0		-	
4. Other Income			29		17	
5. Profit / (Loss) from ordinary activities before	Cettade	115000	10000000	620360	90000	
Finance Cost & Exceptional Items (3-4)	200	206	177	591	39	
6. Finance Costs	104	120	140	457	62	
7. Profit / (Loss) from ordinary activies after finance cost	96	86	37	134	(23)	
but before Exceptional Items (5-6)						
8. A .Exceptional Items		2	385		(22	
B. Prior Period Items			5	14	(3)	
9. Profit / (Loss) from ordinary activities before Tax (7-8)	96	86	(353)	134	(486	
10. Tax Expense - Current Tax		27	1130000	100 pt 10	0.000	
- Deferred Tax for current period	128	43	(99)	232	(10	
- Deferred Tax on carried forward loss reversed			1	(a. )	34	
11. Net Profit / (Loss) from Ordinary activities after Tax (9-10)	(32)	43	(254)	(98)	(72	
12. Extra ordinary item (net of tax)	(/		100	1		
13. Net Profit / (Loss) for the period (11-12)	(32)	43	(254)	(98)	(720	
14. Share of Profit / (Loss) of associates		12	4	721	Tel	
15. Minority Interest	28	29	(50)	70	(18	
16. Net Profit / (Loss) after taxes, minority interest and share	1000	1000	190000	100	9500	
of profit / (loss) of associates	(60)	14	(204)	(168	(538	
17. Paid up Equity Share Capital ( Face value Rs 10 per share)	5,830	5,830	5,830	5,830	5,83	
18. Reserves Excluding revaluation reserve(as per last audited	3/133		15/200	5,779	5,94	
balance sheet)	1			1		
19. Earnings Per Share (EPS) (actual / not annualised)						
(a) EPS for the period before extra ordinary item in Rs Basic	(0.11)	(0.02)	(0.39	(0.29	(1.0	
- Diluted	(0.11)					
(b) EPS for the period after extra ordinary item in Rs Basic	(0.11)					
- Diluted	(0.11		(0.39			
A Particulars of Shareholding	1,500.50	Arration!		1	1	
1. Public Shareholding						
- Number of Shares	25,838,601	25,838,601	25,838,601	25,838,601	25,838,60	
- Percentage of Shareholding	43.92	43.92	43.92	43.92	43.9	
2. Promoters & Promoter Group Shareholding					1	
a) Pledged / Encumbered						
- Number of Shares	NIL	NIL	NIL	NIL	, N	
- Percentage of Shares	NIL	NIL	NIL			
b) Non-Encumbered	MIL	, til	1446	1	1 "	
- Number of Shares	32,996,675	32,996,675	32,996,675	32,996,679	32,996,67	
- mumber of angles			100.00			
	100.00					
- Percentage of Shares( as a % of the total shareholding of	100.00	100.00	100.00	100.00	100.0	
<ul> <li>Percentage of Shares( as a % of the total shareholding of promoter and promoter group)</li> </ul>	10000000	50.565	CONTRACTOR OF THE CONTRACTOR O	0.0000 5000 0.0000 000	120000	
- Percentage of Shares( as a % of the total shareholding of	100.00 56.08	50.565	56.08	0.0000 5000 0.0000 000	1000	





	Particulars	3 months ended (31/03/2014)
В	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	Nil
	Received during the quarter	1
	Disposed of during the quarter	1
	Remaining unresolved at the end of the quarter	Nil

## Notes

- 1 The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the company held on April 29th, 2014.
- 2 The company is operating only in one Segment ie FM Radio Broadcasting within India. Consequently segment reporting is not applicable.
- 3 With regard to Auditors qualification:
  - a. On the accounts of the company Next Mediaworks Ltd. (formerly known as Mid-Day Multimedia Ltd.) and also of Next Radio Ltd. (formerly known as Radio One Limited, Subsidiary Company) in respect of recognition of deferred tax assets on account of unabsorbed tax losses and depreciation of Rs. 110.02 lakhs and Rs. 4,057.50 Lakhs as on March 31st, 2014, the Board is virtually certain that there will be sufficient future taxable income against which the deferred tax asset can be realised and hence company has decided to recognised the deferred tax asset.
  - b. The company's exposure in its subsidiary Next Radio Ltd.( Formerly known as Radio One Limited) through investments aggregating Rs.15,602.86 lakhs as on March
  - 31, 2014. Though net worth of the subsidiary is substantially eroded, no provision for impairment on this account as well as on goodwill on consolidation is considered

necessary by the management taking into consideration the nature of Radio business and improvement in performance of the subsidiary.

- 4 Pursuant to the Final Copyright Board Order dated 25-08-2010 for revised method of calculation of royalty payable in terms of the agreement with Phonographic Performance Limited (PPL) with retrospective effect, the Company had reworked the royalty provided in earlier years and written back the amount in the previous year. However, on the baisis of out of court settlement done with PPL on 22nd April 2013 the company has provided exceptional item of ₹ 385.42 lakhs in the previous
- 5 During the period, the Company has paid remuneration to Managing Director which is in excess of the limits specified in Section 198 of the Companies Act. Such higher remuneration has been approved by the Remuneration Committee and the Board of Directors. As required under Schedule XIII to the Companies Act, the Company has made an application to the Central Government for the approval of the same. The approval of the members by way of special resolution has been taken at the Annual General Meeting held on 31.07.2013. Managerial remuneration debited to Statement of Profit and Loss is subject to approval from the Central Government.
- 6 Details of exceptional & prior period items is as below

(₹. In lakhs)

st Mar, 2014	31st Dec, 2013	31st Mar, 2013	31st Mar, 2014	31st March, 2013
	*	8	2	385
2		(162)	v	(162)
		1.st Mar, 2014 31st Dec, 2013	1.st Mar, 2014 31st Dec, 2013 2013	2013 31st Mar, 2014 31st Dec, 2013 2013 31st Mar, 2014

- 7 Figures for Previous period have been regrouped/rearranged wherever required to make them comparable.
- 8 Standalone results can be viewed on the sites of BSE and NSE and on company's website www.nextmediaworks.com.



	As at 31st	As at31st	
Statement of Consolidated Assets & Liabilities	March, 2014	March, 2013	
THE WILLIAM STATE OF THE STATE	(₹. In lakhs)	(₹. In lakhs)	
EQUITY AND LIABILITIES			
Shareholders' funds	2010000000000		
Share capital	5829.88	5829.88	
Reserves and surplus	5778.95	5948.56	
	11608.83	11778.44	
Minority Interest	1125.30	1054.82	
Non-current liabilities			
Long-term borrowings	1471.27	1933.23	
Long-term provisions	33.07	36.27	
	1504.35	1969.50	
Current liabilities	uggerees.	2222121	
Short-term borrowings	591.90	895.61	
Trade payables	249.67	637.60	
	1272.98	1328.26	
Short-term provisions	165.33	11.50	
	2279.87	2873.03	
TOTAL	16518.35	17675.79	
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	1271.78	1516.68	
Long-term borrowings Long-term provisions  Current liabilities Short-term borrowings Trade payables Other current liabilities Short-term provisions  COTAL  USSETS  Long-term tassets Fixed assets Tangible assets Intangible assets Intangible assets Deferred tax assets Deferred tax assets (net) Long-term loans and advances Other non-current assets	7795.75	8740.54	
10.21 5.2 W	9067.53	10257.22	
Non-current investments	0.51	0.00	
	4122.72	4354.69	
Long-term loans and advances	519.32	612.3	
Other non-current assets	218.02	200.6	
Current assets		10227	
	1684.96	1730.5	
	245.05	67.0	
Short-term loans and advances	592.59	428.1	
Other current assets	67.67	25.1	
	2590.26	2250.8	
TOTAL	16518.35	17675.79	

For Next Mediaworks Limited

Tarique Ansari Chairman & Managing Director Mumbai: Date: 29th April 2014



